William Schwartzkopf

Executive Vice President – Construction Consulting

1428 15th Street | Denver, CO 80202
Office: 303.389.4921
bill.schwartzkopf@aperturellc.com

Education

BS, Electrical Engineering, *University of Nebraska, 1973*

JD, Juris Doctorate, *University of Nebraska, 1976*

Professional Certifications

Professional Engineer (NE)

Memberships

American Arbitration Association (AAA) Panel of Arbitrators

American Bar Association (ABA)

American Bar Association Fidelity & Surety Conference

American Bar Association Committee of Tort Trial & Insurance Practices

American Bar Association Forum Committee on Construction Industry Public Contract Law

American Society of Civil Engineers (ASCE)

Association for the Advancement of Cost Engineering (AACE)

Nebraska State Bar Association (Inactive)

Surety Claims Institute (SCI)

Bill Schwartzkopf, former-CEO of The Sage Group and now Executive Vice President of Aperture, received both a Bachelor of Science in Electrical Engineering and a Juris Doctorate from the University of Nebraska. He is a Registered Professional Engineer and a member of the National Society of Professional Engineers and the American Bar Association, including its Forum Committee on the Construction Industry, Public Contract Law section and Fidelity and Surety division.

He has worked in the construction industry for over 45 years; working as a project or general manager for Commonwealth Electric Company and Olson Construction Company in both Denver, Colorado and Lincoln, Nebraska. Bill has testified in trials and depositions hundreds of times. He also conducts seminars around the country, educating his clients and colleagues on damages calculations.

Work Experience:

Aperture, LLC, (formerly The Sage Group), Denver, CO, *December 2022 – Present, Managing Consultant*

The Sage Group, Inc., Denver, CO, *January 1989 – December 2022, President*

Denver West Ltd., Denver, CO, *April 1985-December 1988, Vice President, Operations*

Olson Construction Company, Denver Division, Denver, CO, *April 1983-April 1985, Vice President, General Manager*

Olson Construction Company, Lincoln, NE, *April 1981-April 1983, Vice president, General Manager Lincoln Division and Corporate Secretary*

Commonwealth Electric Company, Lincoln, NE , *May 1973–March 1981, Office Engineer Project Manager, Vice President, General Counsel*

Publications – Books:

- Co-Author of Calculating Construction Damages, 2nd Edition, Copyright 2001, Aspen Publishers
- Author of Calculating Construction Damages, 3rd Edition, Copyright 2016, Wolters Kluwer
- Author of Calculating Lost Labor Productivity in Construction Claims, 1st Edition, Copyright 1995, John Wiley & Sons Author of Calculating Lost Labor Productivity in Construction Claims, 2nd Edition, Copyright 2004, Aspen Publishers Co-Author of Practical Guide to Construction Contract Surety Claims, Copyright 1997, John Wiley & Sons

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- Author of Practical Guide to Construction Contract Surety Claims, 2nd Edition, Copyright 2005, Aspen Publishers Author of Practical Guide to Construction Contract Surety Claims, 3rd Edition, Copyright 2016, Wolters Kluwer
- Author of Practical Guide to Construction Contract Surety Claims, 4th Edition, Copyright 2021, Wolters Kluwer

Publications – Articles:

- Co-Author of "Different Allocation Methods for Indirect Costs" (CDR.2192), 2016 AACE International Technical Paper
- Co-Author of Allocation Method for Indirect Costs of Large Projects (CDR3650) presented at 2021 AACEi International Conference and Expo. Reprinted Cost Engineering November/December 2022 Issue
- Contributed to Identifying, Quantifying, and Proving Loss of Productivity (ANSI/ASCE Standard 71-20)
- PS-4061: Past Performance can be a good indicator of future results by William Schwartzkopf and Tara Hannebaum
- CDR 4312: Identifying, Quantifying, and Proving Delay or Disruption Using Linear Schedules by Benjamin Winsor and Willaim Schwartzkopf, AACE 2024

Presentations:

- WPS Publishing Seminars – Multiple Seminars - "Pricing – Putting Dollars to Damages"

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